



**BUY A PLOT
WITH US!**

BUILD WITH US!

PALMRIDGE PROPERTIES

COMPANY PROFILE

2024

We are a real estate company that specializes in buying and selling land in Zambia, we also have a construction company that specializes in house construction and road construction.

WWW.PALMRIDGEPROPERTIES.CO.ZM



HEAD OFFICE

Plot 1087 Kamaba Road, Off
Great East Road, Northmead,
Lusaka

REAL ESTATE COMPANY
PALMRIDGEPROPERTIES

INTRODUCTION

Company Profile 2024



OUR STATEMENT

Our goals are the most sustainable in the world business.

We are a genuine business that prioritizes on improving business standards , we operate in accordance to Zambia's real estate regulations.

Palmridge Properties Ltd was registered in March 2016 as a business name under certificate No: 32016002817 and incorporated in January 2020 as a limited company under certificate No 120200000744. Since 2016 when the firm began its operations, the firm has been in the business of buying and selling of land. Some of the residential properties we have sold were located in the prime areas of Lusaka like Silverrest, Foxdale, Makeni and New Kasama and Ibex Hill and Low-cost Areas like Ten Miles and Chilanga.

Palmridge has now diversified its portfolio of products to include; housing Empowerment Fund, Construction services, property management and real estate agency. The firm is also in the process of scaling its operations to towns along the line of rail with high demand for properties and high property appreciation yields such as Kitwe, Ndola, Kabwe and Livingstone.



Madam Fatima Mulenga

CEO OF PALMRIDGE PROPERTIES

Madam Fatima who is one of the founders of Palmridge Properties she is in charge of setting the companies vision and mission. As the chief operating officer she is in charge of leading the developments of the companies long-term and short-term goals.

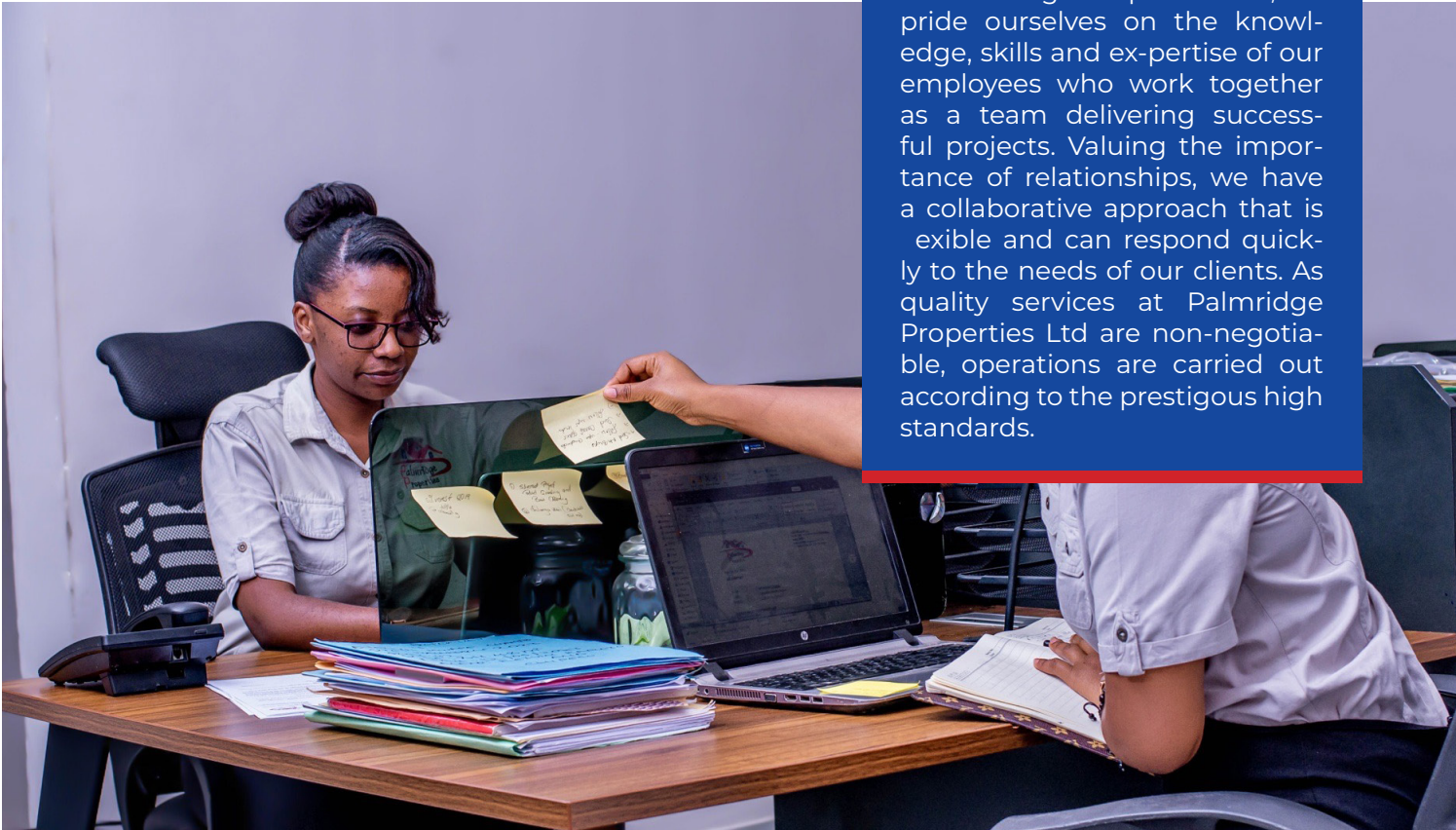
About Company

Company Profile 2024

We are a real estate company that sells land across Zambia we have branches in Lusaka, Kitwe, Ndola and Livingstone.

About Us

At Palmridge Properties Ltd, we pride ourselves on the knowledge, skills and expertise of our employees who work together as a team delivering successful projects. Valuing the importance of relationships, we have a collaborative approach that is flexible and can respond quickly to the needs of our clients. As quality services at Palmridge Properties Ltd are non-negotiable, operations are carried out according to the prestigious high standards.



Who We Are ?

We as company understand the importance of working with a company that renders genuine services and offers unrivalled customer service.

Our bold vision is to become the number one real estate company in property development and building construction industry throughout Zambia and we wish to adapt our business principles to the changes and demands in the market place whilst upholding, we continually enhance our business policies and mission. This can only be achieved if our world-class competencies to benefit all our customers.

- We set the bar high when it comes to competing with other real estate companies in Zambia. Some of our services that we offer are unique and beneficial.
- Our team has one mind when it comes to customer service, we ensure that all of our future and exiting land owners are attended to swiftly.



Management Team

Company Profile 2024

Palmridge Properties Ltd management is highly experienced and qualified. Key members of its management Team is listed below:



MR CHISHA AMOS
HEAD OF OPERATIONS

Manage activities across various departments in all branches, works with senior management in creating strategies, developing policies, implementing effective processes and standards, overseeing compliance with regulations.



MR Ephraim Mwamba
SALES & Marketing Manager

Responsible for researching and developing marketing opportunities, planning and implementing new sales plans, managing the sales/marketing staff and perform managerial duties to meet the company's operation goals.



Mr Kabanda Musonda
HEAD OF CONSTRUCTION

Responsible for managing activities in the construction department. Works with senior management in developing and implementing construction policies. Manages construction team across various branches.



Company Culture

Team work is what our company strives on, we collaborate with colleagues across all branches.

Our company is made up of a diverse people who bring different personalities that builds our company culture. We promote good work ethic and professionalism, our employees are well versed in customer service. Our work environment is a collaborative one so we engage in fun activities that focuses on team building. We Pride ourselves in upholding a corporate image.

Company History

Company Profile 2024



2016

2020

2024

The company was founded in the year 2016 consisting of one branch in Lusaka province it was a small company that was yet to establish their brand in real estate.

Palmridge Properties grew in size and we opened branches in Kitwe, Ndola, Kabwe and Livingstone. We also scaled up on the amount of land we buy & sell

We now have a construction company that operates in all of our branches. Palmridge construction Limited offers you construction packages that is tailored to your needs



Our Mission

We commit ourselves to offering outstanding service and expertise in the real estate market that is innovative, ambitious and is aimed at positively impacting our clients and communities, through operational excellence in property development and building by:

1. Offering flexible payment plans for high residential plots.
2. Provide good management which will ensure that your asset is maintained and costs and revenues are budgeted and accounted for.



Our Vision

Our vision is to be the best of the best in the real estate market and in order to be the best, we are sticking to our mission statement. We are offering unrivalled services that other real estate companies can not contend with.

Our company aims to remain dominant in offering unique value added services. We understand our customers needs and since we are in the business of investments we make sure that we hire experts who will carry out the companies vision.

Company Product & Services

Company Profile 2024

We mainly sell land as Palmridge product and we have had the privilege of purchasing lands in high residential areas of Lusaka, Livingstone, Kitwe, Ndola and Kabwe. We also offer a variety of services such as conveyancing and construction services for clients who wish to build.



Our business objectives is to provide complete and comprehensive property services and solutions achieved through the following activities.

01

Property Marketing

We offer our clients a wide selection of prime properties through our effective sales and marketing department and our user- friendly website and social media platforms covering all projects

02

Property Management

We provide developers, landlords, and investors a full range of property management services through a professional property services team and property managers.

03

Property Consulting

Advisory unit provides independent and objective advisory and consultancy services to property owners, developers, builders, lenders, and investors on all property related matters

04

Construction Services

We provide construction services for our clients upto the final completion level of the house. Construction of residential building, construction of non- residential building and development of residential building

Our Portfolio For Lands Sold

Company Profile 2024

We have had the privilege of selling land in prime locations of Lusaka province, Kitwe, Ndola, Livingstone and Kabwe. Here are some of the photos of land that we have sold.



We normally buy land with the size of 20 hectares or more, we then subdivide the land into plots, which are then sold individually. We only buy land that is on Title and we handle conveyancing on your behalf.



BENEFITS WHEN YOU BUY LAND FROM US

- ✓ TITLED LANDS
- ✓ CONVEYANCING
- ✓ ACCESS ROADS
- ✓ ROAD GRADING
- ✓ FLEXIBLE PAYMENT PLAN

Corporate Sales Scheme

Our corporate sales scheme was implemented so that you can purchase land at affordable price with extended payment plans. The requirement is that you need to be in a group of 5 people or more who purchase individual land at the same time. You can be paying as low as K2000 per month on extended payment plans of up to 36 months.



LAND PROJECTS

Company Profile 2024



Lusaka Projects

- Makeni Konga
- New Kasama
- Foxdale Ngwerere
- Chilanga
- Meanwood
- 10 Miles
- Lusaka West
- Leopards Hill
- Silverst
- Watterfalls

Kabwe Projects

- Country Side Estate
- Serenity Estate

Ndola Projects

- Fatima
- Minsundu

Kitwe Projects

- Hillview
- St Marcelene
- Riverpark

Livingstone

- Airport Ndeke
- Sunnyside
- Parkview
- Highlands



5% Discount

When you buy a plot from us you qualify for a 5 % discount when you choose to build with our construction team, we also give you a free house plan and BOQ.

CONSTRUCTION PACKAGES

Company Profile 2024

PALMRIDGE CONSTRUCTION LTD

Palmridge Construction LTD offers construction services accross Zambia we have branches in Lusaka, Livingstone, Kitwe, Ndola and Kabwe.

GOLD PACKAGE

STAGES

FOUNDATION TO SLAB
SUPER SLAB STRUCTURE
ROOF CONSTRUCTION
FINISHES

PAYMENT PLAN

CASH PAYMENTS

DURATION

90 DAYS

SILVER PACKAGE

STAGES

FOUNDATION TO SLAB
SUPER SLAB STRUCTURE
ROOF CONSTRUCTION
FINISHES

PAYMENT PLAN

PAY IN 4 MONTHLY INSTALLMENTS

DURATION

4-6 MONTHS

BRONZE PACKAGE

STAGES

FOUNDATION TO SLAB
SUPER SLAB STRUCTURE
ROOF CONSTRUCTION
FINISHES

PAYMENT PLAN

PAY STAGE BY STAGE IN MONTHLY INSTALLMENTS

DURATION

7-9 MONTHS

CONSTRUCTION PROJECTS

Company Profile 2024



01

IBEX HILL HOUSE

COMPLETED PROJECT

We built a 4 bedroom house in the prestigious Ibex Hill area, this project took us about 6 months to complete. Our client chose to go with the gold package which is a cash payment option.

The plot size was 50 x 50 meters we also built a brick wall fence right around the building.

MATERO HOUSE

ONGOING PROJECT

We have about 6 ongoing projects in Matero where we are building 1 to 3 bedroom houses for clients who have bought plots from us and they have been given a flexible payment plan. Most clients in this area went for bronze and silver construction packages where bronze they pay stage by stage and silver .

02



TWO STORY OFFICE

COMPLETED PROJECT

Our head office is comprised of the head office team, Lusaka branch team and the construction team. The plot size is about 100m X 100m. We had built a double story office like structure, with 16 office spaces.

We reserved a space for parking and also built a brick wall fence right around.

03



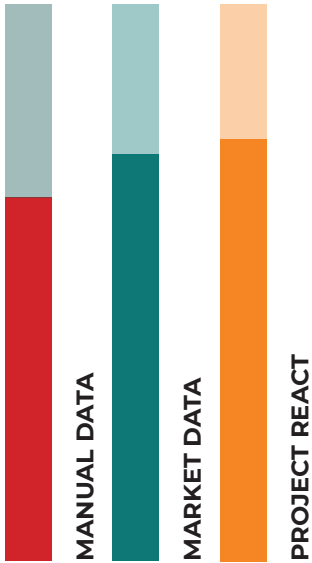
BENEFITS OF BUILDING WITH US

- ✓ FREE HOUSE PLAN
- ✓ FREE BOQ
- ✓ FLEXIBLE PAYMENT PLANS
- ✓ PROJECT MANAGEMENT
- ✓ TIMELY PROJECT UPDATES

Case Study

Company Profile 2024

PROJECT 2016 - 2024



Notes :



STATISTIC MARKET

The demand for construction services in Zambia has rapidly increased over the years. We have evolved with the market in terms of technology, designs, and customer service.



Palmridge Construction Ltd comprises of a team of experts who have hands on experience in delivering quality services

- We provide:
- General Construction Services
 - Site Clearing
 - Home Remodelling
 - Home Renonovations
 - Completion of incomplete structures
 - Painting, Plumbing & Electrical Works



+3.2 Million

We can safely say that our construction company has grown over the years generating up to 3.2 million Kwacha per month on projects from or 5 branches combined.



+310 Clients

Most of the clients that we build for are clients who have bought land from us. We also have build houses for clients living abroad who wish to invest back home in Zambia.



CONTACT

You can give us a call or send us a whatsapp text message to any of our numbers below. We have branches across Zambia, contact us for the best land purchasing experience.

Palmridge Properties 


Palmridgeproperties 

Palmridgeproperties.co.zm 

@palmridgeP 

LUSAKA BRANCH


 097 359 3306

 077 081 0677

Plot 1087, Kamba Road,
Off Great East Road,
Northmead, Lusaka


NDOLA BRANCH


 097 359 3306

 077 081 0677

4 Nkandabwe Road,
opposite Anglican
Church


KITWE BRANCH


 097 359 3306

 077 081 0677

Plot No. 6669,
Kabengele Avenue


LIVINGSTONE


 097 359 3306

 077 081 0677

Plot 2623, Thiliso House,
Musi-O-Tunya Road
next to Calvary Church

KABWE BRANCH

 097 359 3306

 077 081 0677

Plot 694/695
Independence Way,
Room 7 Kabwe